

## Speakers

Vincent Gallegos is born and raised in Prescott, Arizona. Career split between government and non-profit work. Bachelor's degree in Applied Human Behavior and Community Development. Currently pursuing a master's degree in public administration.

Vincent Gallegos, Transportation Planner  
Vincent.Gallegos@yavapai.us  
Central Yavapai MPO  
Office: (928) 442-5732

Kristen Alaniz is an Assistant Clinical Professor in the Applied Human Behavior Program at Northern Arizona University, Prescott Valley. Prior to entering education she had a 15 year clinical social work career in direct practice and then the administration of nonprofit social service programs. During the past twelve years Kristen has actively collaborated with multiple Prescott and Prescott Valley programs advocating the quality of available resources for community members in the Tri-City area.

Kristen Alaniz  
[Kristen.Alaniz@nau.edu](mailto:Kristen.Alaniz@nau.edu)  
Northern Arizona University, Prescott Valley  
(928) 775-4567

# The Psychology of Partnering

Vincent Gallegos, CYMPO  
Kristen Alaniz, NAU



# Welcome

## National Resources, Case Studies & Examples

Gardner, R. (2013). Developing collaboration in rural policy: lessons from a state rural development council. *Idaho Rural Development Council*. Minnesota Department of Transportation

Gazley, B. (2010). Why not partner with local government?: Nonprofit managerial perceptions of collaborative disadvantage. *Nonprofit & Volunteer Sector Quarterly* 39 (1), 51-76 Sage Publications

Godwin, D. (1999). Collaboration as a tool for creating sustainable natural resource based economies in rural areas. Major Paper submitted to the Faculty of the Virginia Polytechnic Institute and State University. Polytechnic Institute and State University

Kennedy, C. & Williams, T. (2012). Collaboration for rural business growth exploring the common best practices and barriers to success. *Olds College*, Alberta

Minnesota Department of Transportation. (2013). Guidance for coordination, collaboration and consolidation: collaborative strategies for redesigning *Transit Systems* For further information: Noel C. Shughart Office of Transit

## Key Tools for Success

### Identify Common Organizational Values

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- Set and regularly review a mutual mission & vision
- Acknowledge, define, and develop roles for all stakeholders
- Set realistic goals and dates

### Build Trust

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- Reflect on previous successes
- Find a common language
- Identify intersectional community alliances
- Maintain continuous communication

### Focus on Building Social Capital

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- Be proactive in seeking collaborative efforts
- See residents as clients that are both active and passive stakeholders
- Check egos & competition at the door
- Welcome diversity